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ID#: Advisor:

GENERAL EDUCATION MLO 101 Transition to College (2) STS 092 Library Tutorial (0) STS 101 Microsoft Lit (test/class) (0/1)		Social Sciences* (9 units, lower or upper division) (POL, SSC, PSY, MCM 151 or 308, or ECO not already needed)
ENG 101 English Comp 1 (3) ENG 102 English Comp 2 (3) ENG 450 Research Writing (3) (450 typically completed senior year)	ECO 301, H	Humanities* (9 units, lower or upper division) (HUM, LIT, HIS, PHIL, ART or foreign language ustice Studies: 1 of 6 above must be E & J course IIS 301, 302, HUM 305, 307, 311, 330, LIT 305, MCM 308, POL 351, 353, PSY 306, 313, 314, 383, SSC 313, 353, 350
GE Units Required: 36	Completed:	Remaining/In Progress:
BUSINESS CORE MGT 101 Discovering Business (3)		
ACC 201 Prin of Financial Acct (3) ACC 202 Prin of Managerial Acct (3)	MTH 251 Statistics (3) FIN 220 Principles of Finance (3)	MKT 216 Prin of Marketing (3) MGT 217 Organ. Behavior (3)
ECO 200 Macroeconomics (3) ECO 201 Microeconomics (3)	MGT 213 Supply Chain Op. (3)	MGT 227 Business Ethics (3)
MGT 206 Business Law (3)	MCM 233 Business Comm (3)	MGT 400/401 Senior Capstone (3)
Business Core Units Required: 42	Completed: Remaining/In Progress:	
MARKETING MAJOR MKT 309 Strategic Mkt Mgt (3) MKT 335 Marketing Research (3) MKT 336 Consumer Behavior (3) MKT 337 Digital Marketing (3) INT 499 Internship (6) Major Units Required: 30	Choose 4 courses from list to the right (3)(3)(3)(3)(3)	MKT 302 International Marketing t: MKT 318 New & Sust. Prod Develop MKT 352 Political Marketing MKT 402 Mkt & Advertising in Sports MKT 417 Entrepreneurial Marketing MKT 419 Integ Mkt Communications MKT 441 Design & Manage Cust Exper MKT 442 Price Management BSA 319 Data Vis & Business Insight BSA 410 Silicon Valley Immersion Remaining/In Progress:
Major omes Required. 50		Temaming in 110gress.
ELECTIVES () () () Elective Units Required: 12 Transfer)	()()() waiver adjustments, if applicable: (+ Completed:	()()()()(New total:) Remaining/In Progress:

GRADUATION PROGRESS: (120 UNITS REQUIRED)

Completed: _____

Remaining/In Progress: _____

Key Definitions, Terms, Notes, and General Information

Academic Catalog - Available online, this document details Menlo College's curriculum, all policies, processes, and other requirements

<u>Credits/Hours/Units</u> – The unit measuring educational 'credit', usually based on the number of class hours per week through a semester. This is the number in parentheses to the right of the course title on the front page.

<u>Degree Requirements</u> –

- ☐ Students must complete & pass 120 units; 42 of these units must be upper division
- □ Cumulative GPA overall for all courses, *and* GPA for *all* major & core courses *MUST* equal 2.0 or greater
- □ Designated courses may require C- to pass, ex: MTH101, 110, ENG 101, 102, etc. See course descriptions for details.
- □ 30 units in major & core must be completed at Menlo; at least 24 of these units must be upper division.
- ☐ Students must be enrolled in at least one of the last two semesters before graduation at Menlo.

Double Majors - two majors within the same degree (ex: BS in Business with majors in Accounting & Finance); usually 145 units total.

Electives – Almost any course taken that is NOT already required as a part of GE, Core, or Major requirements. See an advisor for exceptions

<u>General Education</u> – These required courses are designed to introduce students to a variety of subjects & disciplines, and to assure Menlo graduates possess strong writing, quantitative, & analytical skills.

Internship (Business) - Typically completed in the summer before senior year. Please contact the Internship office to discuss options & ask questions

<u>Lower-Division</u> – Courses numbered lower than 300 (ex: ENG 101)

<u>Upper-Division</u> – Courses numbered 300 or higher (ex: PSY 411)

No "double-dipping" – Courses may only count as one requirement. Example: ECO 201 is required for Business degrees, so it will not *also* count as a Social Science requirement for business majors.

Subjects – ACC (Accounting), BSA (Business Analytics), ECO (Economics), ENG (English), ENT (Entrepreneurship), FIN (Finance), HIS (History),
HRM (Human Resources Management), HUM (Humanities), INB (International Management), LIT (Literature), MTH (Math), MCM (Mass Communication),
MGT (Management), MKT (Marketing), POL (Political Science), PSY (Psychology), RLS (Real Estate), SMG (Sports Management), SSC (Social Sciences),
STS (Study Skills)

<u>Transfer courses</u> – Maximum 70 lower-division credits and 24 upper-division may be transferred in for credit. Community college classes will only count as lower-division. Upper-division are typically taken at a 4-year institution. Transfer courses <u>do not</u> affect your Menlo GPA.

PREREQUISITE COURSES

GENERAL EDUCATION

ENG 101 – (Place. test or ENG 100 "C-" or higher)

ENG 102 – (ENG 101 "C-" or higher)

ENG 450 – (ENG 102 "C-" or higher, 2nd sem ir)

MTH 110 – (Place. test or MTH 100/101)

Equity & Justice – one the 6 Social Science & Humanities courses must be E&J.

MARKETING MAJOR

MKT 309 – (MKT 216)

MKT 335 – (MKT 216, MTH 251 "C-" or higher)

MKT 336 – (ECO 201, MKT 216)

MKT 337 - (MKT 216)

Not all below are required; see catalog for others

MKT 302 – (ECO 200, MKT 216)

MKT 318 – (MKT 216)

 $MKT\ 352 - (MKT\ 216,\ POL\ 150)$

MKT 402 - (MKT 216, SMG 250)

MKT 417 – (MKT 216)

MKT 419 - (MKT 336)

MKT 441 – (MKT 336)

MKT 442 – (MKT 336,ACC 201 & MTH 251 "C-" or higher)

BUSINESS CORE

ACC 201 – (ENG 101 "C-" or higher, MGT 101, & MTH 110 concurrent enrollment or "C-" or higher)

ACC 202 – (ACC 201 "C-" or higher & MTH 110 "C-" or higher)

ECO 200 – (Both MTH 110 & ENG 102 concurrent enrollment or "C-" or higher)

ECO 201 – (MTH 110 "C-" or higher or concurrent enrollment)

FIN 220 – (ACC 201 "C-" or higher, ECO 200, MTH 110 "C-" or higher & MTH 251 "C-" or higher)

MCM 233 – (MGT 101, ENG 102 "C-" or higher)

MGT 206 – (MGT 101, ENG 101 "C-" or higher)

MGT 213 – (MGT 101, ECO 201)

MGT 217 – (MGT 101, ENG 102 "C-" or higher)

MGT 227 – (ENG 100/101 "C-" or higher, MGT 101)

MGT 400/401 – (FIN 220, MGT 213, MGT 217, MKT 216, senior)

MKT 216 – (MGT 101, ENG 102 "C-" or higher)

ADDITIONAL COURSES

Information regarding prerequisites for all other courses are online in MyMenlo and the Academic Catalog.