Student: \_\_\_\_\_

ID#: \_\_\_\_\_ Advisor: \_\_\_\_\_

### B.S. – Business / Real Estate 2022-2023

GENERAL EDUCATION		
		Social Sciences* (9 units, lower or upper division)
MLO 101 Transition to College (2)		(POL, SSC, PSY, MCM 151 or 308, or ECO not already needed)
STS 092 Library Tutorial (0) STS 101 Microsoft Lit (test/class) (0/1)		
		Humanities* (9 units, lower or upper division)
ENG 101 English Comp 1 (3)	MTH 110 Finite Math (3)	(HUM, LIT, HIS, PHIL, ART or foreign language
ENG 102 English Comp 2 (3)		
ENG 450 Research Writing (3) (450 typically completed senior year)	Science with Lab (4)	
(150 typically completed school year)		stice Studies: 1 of 6 above must be E & J course
		IS 301, 302, HUM 305, 307, 311, 330, LIT 305, MCM 308, OL 351, 353, PSY 306, 313, 314, 383, SSC 313, 353, 350
GE Units Required: 36	Completed:	Remaining/In Progress:
BUSINESS CORE		
MGT 101 Discovering Business (3)		
ACC 201 Prin of Financial Acct (3)	MTH 251 Statistics (3)	MKT 216 Prin of Marketing (3)
ACC 202 Prin of Managerial Acct (3)		
	FIN 220 Principles of Finance (3)	MGT 217 Organ. Behavior (3)
ECO 200 Macroeconomics (3) ECO 201 Microeconomics (3)	MGT 213 Supply Chain Op. (3)	MGT 227 Business Ethics (3)
MGT 206 Business Law (3)	MCM 233 Business Comm (3)	MGT 400/401 Senior Capstone (3)
<b>Business Core Units Required: 42</b>	Completed:	Remaining/In Progress:
<b>Business Core Units Required: 42</b>	Completed:	Remaining/In Progress:
-	Completed:	Remaining/In Progress:
Business Core Units Required: 42      REAL ESTATE MAJOR	Completed:	Remaining/In Progress:
-		
-	Completed: Choose 4 courses from list to the right:	Remaining/In Progress: RLS 304 Sustainable Business RLS 335 Financial Modeling
REAL ESTATE MAJOR	Choose 4 courses from list to the right: (3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)(3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS
REAL ESTATE MAJOR	Choose 4 courses from list to the right: (3) (3) (3) (3) (3) (3) (3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)(3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics
REAL ESTATE MAJOR	Choose 4 courses from list to the right: (3) (3) (3) (3) (3) (3) (3)	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)(3) Completed:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b> ()
REAL ESTATE MAJOR	Choose 4 courses from list to the right:(3)(3)(3) Completed:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b>
REAL ESTATE MAJOR	Choose 4 courses from list to the right:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b> ()
REAL ESTATE MAJOR	Choose 4 courses from list to the right:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b> () () ()
REAL ESTATE MAJOR	Choose 4 courses from list to the right:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b> () () ()
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REAL ESTATE MAJOR	Choose 4 courses from list to the right:	RLS 304 Sustainable Business RLS 335 Financial Modeling RLS 410 Real Estate Literature RLS 440 Planning Policy & Practice RLS RLS 445 Economics & Market Analysis RLS S Real Estate Special Topics MCM 335 Persuasion & Negotiatio <b>Remaining/In Progress:</b> () () () () (New total:)

SEE ADDITIONAL INFORMATION AND NOTES ON BACK  $\rightarrow$ 

# Key Definitions, Terms, Notes, and General Information

Academic Catalog - Available online, this document details Menlo College's curriculum, all policies, processes, and other requirements Credits/Hours/Units - The unit measuring educational 'credit', usually based on the number of class hours per week through a semester. This is the number in parentheses to the right of the course title on the front page. □ Students must complete & pass 120 units; 42 of these units must be upper division Degree Requirements -□ Cumulative GPA overall for all courses, and GPA for all major & core courses MUST equal 2.0 or greater □ Designated courses may require C- to pass, ex: MTH101, 110, ENG 101, 102, etc. See course descriptions for details. □ 30 units in major & core must be completed <u>at</u> Menlo; at least 24 of these units must be upper division. □ Students must be enrolled in at least one of the last two semesters before graduation at Menlo. Double Majors - two majors within the same degree (ex: BS in Business with majors in Accounting & Finance); usually 145 units total. Electives - Almost any course taken that is NOT already required as a part of GE, Core, or Major requirements. See an advisor for exceptions General Education - These required courses are designed to introduce students to a variety of subjects & disciplines, and to assure Menlo graduates possess strong writing, quantitative, & analytical skills. Internship (Business) - Typically completed in the summer before senior year. Please contact the Internship office to discuss options & ask questions Lower-Division – Courses numbered lower than 300 (ex: ENG 101) <u>Upper-Division</u> – Courses numbered 300 or higher (ex: PSY 411) No "double-dipping" - Courses may only count as one requirement. Example: ECO 201 is required for Business degrees, so it will not also count as a Social Science requirement for business majors. Subjects - ACC (Accounting), BSA (Business Analytics), ECO (Economics), ENG (English), ENT (Entrepreneurship), FIN (Finance), HIS (History), HRM (Human Resources Management), HUM (Humanities), INB (International Management), LIT (Literature), MTH (Math), MCM (Mass Communication), MGT (Management), MKT (Marketing), POL (Political Science), PSY (Psychology), RLS (Real Estate), SMG (Sports Management), SSC (Social Sciences), STS (Study Skills) Transfer courses – Maximum 70 lower-division credits and 24 upper-division may be transferred in for credit. Community college classes will only count as lower-division. Upper-division are typically taken at a 4-year institution. Transfer courses do not affect your Menlo GPA.

## PREREQUISITE COURSES

#### **GENERAL EDUCATION**

ENG 101 – (Place. test or ENG 100 "C-" or higher) ENG 102 – (ENG 101 "C-" or higher) ENG 450 – (ENG 102 "C-" or higher,  $2^{nd}$  sem jr)

MTH 110 – (Place. test or MTH 100/101) Equity & Justice – one the 6 Social Science & Humanities courses must be E&J.

#### **REAL ESTATE OPTION**

RLS 233 – (MGT 101) RLS 315 – (MGT 206, RLS 233) RLS 317 – (MGT 101, RLS 233) RLS 433 – (FIN 220) *Not all courses below are required:* MCM 335 – (ENG 102 "C-" or higher) RLS 304 – (ECO 200, INB 300) RLS 335 – (FIN 220) RLS 410 – (ENG 102 "C-" or higher) RLS 440 – (ENG 102 "C-" or higher) RLS 445 – (FIN 220)

BUSINESS CORE
<ul> <li>ACC 201 – (ENG 101 "C-" or higher, MGT 101, &amp; MTH 110 concurrent enrollment or "C-" or higher)</li> <li>ACC 202 – (ACC 201 "C-" or higher &amp; MTH 110 "C-" or higher)</li> <li>ECO 200 – (Both MTH 110 &amp; ENG 102 concurrent enrollment or "C-" or</li> </ul>
higher)
ECO 201 – (MTH 110 "C-" or higher or concurrent enrollment)
FIN 220 – (ACC 201 "C-" or higher, ECO 200, MTH 110 "C-" or higher &
MTH 251 "C-" or higher)
MCM 233 – (MGT 101, ENG 102 "C-" or higher)
MGT 206 – (MGT 101, ENG 101 "C-" or higher)
MGT 213 – (MGT 101, ECO 201)
MGT 217 – (MGT 101, ENG 102 "C-" or higher)
MGT 227 – (ENG 100/101 "C-" or higher, MGT 101)
MGT 400/401 – (FIN 220, MGT 213, MGT 217, MKT 216, senior)
MKT 216 – (MGT 101, ENG 102 "C-" or higher)

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#### ADDITIONAL COURSES

Information regarding prerequisites for all other courses are online in MyMenlo and the Academic Catalog.